

EHN & LAND CONCENTRATES ON BEING THE BEST SUPPLIER TO CUSTOMERS WHO ARE MACHINING SMALL PRECISION PARTS!

As a natural step in our development as preferred partner to Tornos our product strategy also has come to maturity and we venture to assert that we today have the widest and probably also the best program on the market.

Now we would like to put all efforts to focus on the companies who produce small precision parts. We know that the requirements from you customers will increase as regards tolerances, as regards cleanliness, as regards products and also with an ongoing price pressure as well. It is one of the main reasons why we have been successful in getting strong partners for machine tools, tools, accessories, cutting fluids, cleaning etc.

we put focus on the whole package

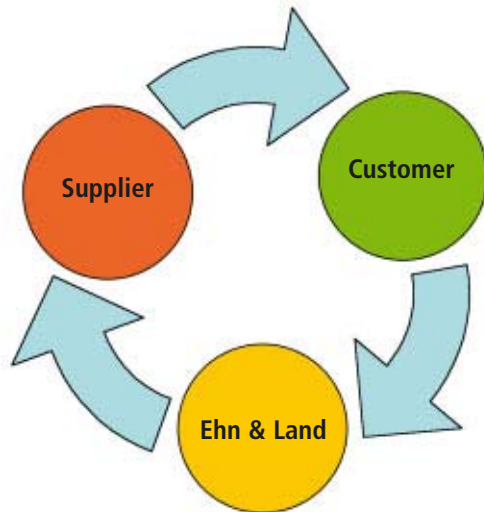


Apart from our excellent machine tool partners we have also a terrific and practically complete sales program of tools and accessories with Magnus Wahlquist in charge.



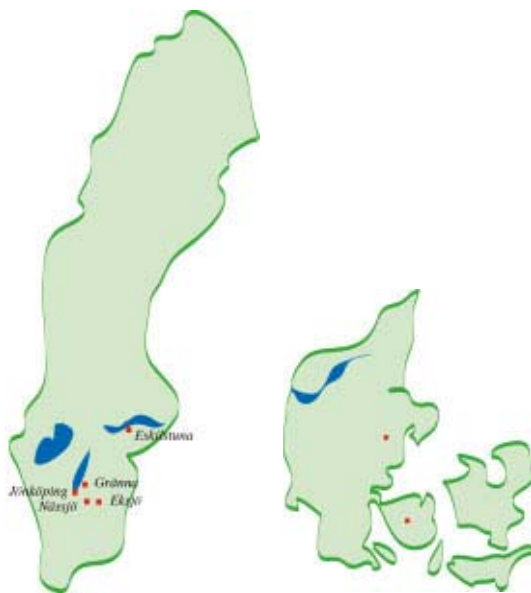
Presentation

We would like to take part and work for the fact that the jobs and investments stays in Europe and do not move out to Asia a.o. We believe that we together with our suppliers and you customers can be successful.



Our service department – your security

Our service department with 7 engineers, 5 in Sweden and 2 in Denmark, is very competent and helps the customers to reduce their costs with regular service and preventive maintenance. They make rebuilding, service and training and all of the engineers have a long experience in this field.



Here you will find our service engineers in Sweden and in Denmark.

In the neighbourhood to our suppliers

Through our subsidiary company in Switzerland we can be helpful with picking up parts, pass on information and solve problems very quickly. The office is situated in Hünenberg, right in the middle of Switzerland and we reach the majority of our suppliers within two hours car drive. It is very valuable to have a deeper and continuous personal contact with these to keep up long standing cooperation relations.

As production of small precision parts requires quality and delivery security we have chosen to work with practically exclusive Swiss products.

Ehn & Land shall, as agent for our selected suppliers, be the leading company in the Nordic Countries and the Baltic States to supply products for manufacturing of small precision parts.





Full speed ahead at the track.



Big distribution of prizes.



Well-earned dinner.

Siams

As a part of our customer service Ehn & Land arranged in May this year a trip to the SIAMS exhibition in Moutier. Around 40 persons met up early in the morning to be transported to Switzerland where they visited suppliers and customers to Tornos and Amsonic.

The exhibition, which was the highlight of the trip, was successful for Ehn & Land and we even received some machine orders among other things a DECO 8sp (DECO Sigma 8) – the first one in Scandinavia!

One of the evenings Tornos arranged a much appreciated carting race where the competition spirit of the competitors came out and it was a hard and funny match at the race-track. After a hard final heat Erik Källiden from Nobel Biocare was the worthy winner. The evening finished with a tasty barbecue before the bus took us back to the hotel.